



UWDMA-ANNUAL GENERAL MEETING 2017

MINUTES OF MEETING

RC BOAT CLUB, PUNE

13 JULY, 2017

Members	Core Team & UWDMA Members
Guest Attendees	Mr Vivekanand Sane (RIL), Mr Neeraj Verma(GIZ)
Members Present	Mr Mario Schmidt, Mr. Satish Kumar, Mr Rajesh Chawla, , Mr Amit Malhotra, Mr Narendra Patel, Mr Deepak Chugh, Mr Nandhkumar, Mr Alok Marwaha, Mr Rahul Prasad, Col Shailesh Pathak, Mr Sanjay Meela, Mr Rajendra Kamath, Mr Pramod Jha, Mr Muralidharan, Ms. Aruna, Kumari, Mr Roy, Mr Pramod Mhatre, Mr Rajwant, Mr Amir J Hashmi, Mr Veeramanikandan, Mr Vikas Malhotra, Mr Nikhil Gupta, Mr Nitin Jadhav, Ms Poonam Kumar, Mr Debashish
Points discussed	
1	Welcome Address & Introduction of New Members
2	President's Address- Initiatives and Events
3	UWDMA Financial Report for Year 2016-17
4	UWDMA Regional Conferences (U-RC) & Sponsorships UWDMA Membership Drive
5	Update on UWDMA's recent initiatives- BIS, CPWD, Weather Testing Facilities, MSDE, Workshops, Events etc.
6	Guest Speaker Mr Vivekanand A Sane- Business Head – Vinyls of Reliance Polymers.
7	Guest Speaker Mr Neeraj Verma- GIZ- Role of GIZ to support UWDMA in promoting Skill Development initiative,
8	Annual Calendar of Events 2017-18



Topic	Activities / Discussions	Action By
Welcome Address & Introduction of New Members	<ol style="list-style-type: none"> 1. Welcome Address By Mr Satish Kumar 2. Self-Introduction of all present 3. Introduction of the new UWDMA Members <ul style="list-style-type: none"> • Sudhakar Polymers • Green Fenestration Technologies • Spectrum Windows & Beyond • Salamander window and Door Systems • Pratan Fenestration • Deepa Building Systems • Royce UPVC Doors & Windows • Toughglass India Pvt. Ltd • Descon India 	
President's Address- Mr Mario Schmidt	<p>UWDMA is emerging as a strong representative of the uPVC industry, tirelessly working towards issues that support the industry as a whole. We need all window manufacturers to support us for the collective growth of industry. All efforts required by all profile suppliers, door & window producers and associates, who can actively support us in achieving our vision.</p> <p>India has approx. 800 Fabricators now, and the industry is young with a huge scope to grow. UWDMA has been working actively in the last year and endeavors to educate & provide skilled labour for maintaining good quality standards and directing the industry in the right direction.</p> <p>Members to encourage all fabricators to join UWDMA.</p>	
UWDMA Financial Report for Year 2016-17 By Treasurer & Marketing Head Mr Amit Malhotra	<p>The Balance Sheet was presented to update members of the financial transactions in 2016-17. This will be circulated to all members by the Accounts team</p>	Amit



<p>UWDMA Regional Conferences (U-RC) & Sponsorships By Mr Amit Malhotra</p>	<p>U-RC was established to hold events, conferences and meetings across the country to create awareness about all aspects UPVC business. The first series called 'The Cost Factor' was organized successfully in Chennai (May 2017), Bangalore (June 2017) & Pune (July 2017).</p> <p>Every event organized costs 1- 1.5 lakh and we invited members to volunteer to Sponsor the event under the Platinum (Rs 1, 25,000), Gold (Rs 70,000) & Silver (Rs 40,000) Sponsorship schemes. We have received confirmations from a few members and we await the same from the rest, to make all events a grand success. The Sponsors are:</p> <ol style="list-style-type: none"> 1. Veka- 2 Gold 2. DNV- 1 Silver 3. Saravana, Chennai- 1 Silver 4. Koemmerling- 2 Gold 5. GB- 1 Silver 6. Spectrum- 1 Gold 7. Encraft- 2 Gold 8. Renolit- 1 Gold 9. LGF Sysmac- 2 Silver 10. Captiv- 2 Platinum 11. McCoy- 20 Lanyards each for every event. <p>IMP- All companies to dedicate one/ two people for all events in their area of operations to support events/ conferences organized by UWDMA.</p>	
<p>U-RC Events 2017-18</p>	<p>UWDMA plans to host an event every month at different cities this year, to be sponsored by UWDMA member companies. This will enable involvement of all members in the functioning of the Association and also convey a sense of belonging to all window producers who are associated with them.</p> <p>The Events have been planned in the following months-</p> <ol style="list-style-type: none"> 1. 17 August 2017- Gurgaon 2. 15 Sept 2017- Hyderabad 3. 13 Oct 2017- Coimbatore 4. 17 Nov 2017- Ahmedabad 5. 15 Dec 2017-Chandigarh/ Lucknow 	<p>Poonam to coordinate with all UWDMA Members and Sponsors.</p>



	<p>The Program Agenda would be as follows:</p> <ul style="list-style-type: none"> • Opening Session • Presentation of 10 minutes by the sponsor(s) • The Cost Factor- Presentation • Panel Discussion – with moderators • Live Case Study- of 3-4 Window producers present 	
<p>UWDMA Memberships</p>	<p>All Profile Manufacturers to promote membership of all their channel partners. We need to invite more members to make the association stronger to reach out to every aspect that needs attention.</p> <p>Suggestion 1- Mr Vikas Malhotra To attach their Visiting Card to the membership form at the time of the event and send PI to avoid delay</p> <p>Suggestion 2- Mr Pramod Jha All members requested to use UWDMA Logo in their e-Signatures, Visiting cards and Website to create awareness</p>	<p>All Members</p>
<p>Update on UWDMA's recent initiatives- By Mr Satish Kumar</p>	<p>Year 2016-17 has been actively successful for UWDMA in creating mass awareness and adding value to the industry. Some of the highlights are-</p> <ol style="list-style-type: none"> 1. Wind vs. Windows- organized in Chennai after the cyclone to create awareness about effects of wind velocity on window installation. 2. BIS- the UWDMA Core Technical Committee discussed all points to review the standard and UWDMA comments submitted earlier to Bureau of Indian Standards. 3. MSDE- Ministry of Skill Development & Entrepreneurship recognizes the effort of UWDMA in the pilot project conducted at ITI Bhiwadi with hands-on practice in our member companies. Application submitted to become Third Party Aggregator under the National apprenticeship Program. 4. CPWD- Application submitted with the survey on standards. Response awaited. 5. Glazing Academy – Actively Participating in the working committee of the glazing academy 6. Setting up of workshop- Elumatec is providing machinery for the practical training at Bhiwadi for the ITI Students. Work in progress to set up a workshop there and a new curriculum is being designed for approval by the Rajasthan 	



	<p>State Govt. and MSDE.</p> <p>7. Testing Facilities- UWDMA to initiate a dialogue with Reliance/ CIPET & other agencies.</p> <p>8. Skill Development & Training Division- this division was formed to work on the curriculum design, meetings with the Ministry officials, collaborating with the Indo-German Vocational & Education Training officials (GIZ) and to envision the way forward under the skill development schemes.</p> <p>The SDTD Team comprises of –</p> <ul style="list-style-type: none"> • Col Shailesh Pathak (Green Fenestration) • Mr Satish Kumar (Deceuninck) • Mr Vikas Malhotra (DNV) • Ms. Jignasa Pitroda (McCoy) • Mr Nitin Jadhav (Salamander) 	
<p>Guest Speaker Mr Vivekanand A Sane- Business Head – Vinyls of Reliance Polymers.</p>	<p>Mr Vivekanand A Sane of Reliance India Ltd. addressed the members about the PVC industry and their role. Expansion in the PVC business and establishment of Vinyl Council in India will develop a platform. Situation in the market today which should be everyone’s concern-</p> <ul style="list-style-type: none"> • BIS Standard of windows- to make a reality • Cheap imports of profiles into India • UPVC windows for everyone <p>Reliance will support UWDMA with confirming BIS Standards and setting up Testing Facilities for Artificial Weathering Test for the industry.</p>	
<p>Guest Speaker Mr Neeraj Verma- Advisor (Cluster Bhiwadi) GIZ</p> <p>Indo-German Programme for Vocational Education and Training</p>	<p>Mr Neeraj Verma informed about the promotion of Skill Development Initiative of the Govt. and the schemes under the NAPS program. GIZ is supporting UWDMA as a bridge between the Ministry and the Industry, establishing vital relationships and contacts for us.</p> <p>Their collaborative effort will furthermore support us in-</p> <ul style="list-style-type: none"> • Proposal to MSDE for recognizing the course • Approval of UWDMA as TPA • Setting up the workshop at ITI Bhiwadi/ otherwise • Meeting the Rajasthan Govt. officials • Commencement of the Certification / Optional Course 	



Voting of the Committee Members	<p>All Existing Members were re-elected in the Core Committee by unanimous selection.</p> <p>The new liaison team comprises of the following:</p> <ol style="list-style-type: none">1. For all Government issues at Delhi -<ul style="list-style-type: none">• Mr Ashok Verma & Mr Debashish (NCL Wintech)• Mr Ashim Chugh & Mr Deepak Chugh (LGF Sysmac)• Vikas Malhotra (DNV)2. For BIS and CPWD-<ul style="list-style-type: none">• Ms. Aruna Kumari (RIL)
Forthcoming Events 2017-18	<p>On completion of the U-RC Series on The Cost Factor, UWDMA proposes to start a monthly program for Builders and Developers.</p> <p>Suggestions & views on topics for the same welcome.</p>